In June 1991, the Administrative Conference issued Recommendation 91-1, “Federal Agency Cooperation with Foreign Government Regulators,” finding that “[i]f American administrative agencies could ever afford to engage in regulatory activities without regard to the policies and practices of administrative agencies abroad, the character and pace of world developments suggest that that era has come to a close,” and recommending practices such as information exchanges and establishment of common regulatory agendas to facilitate regulatory cooperation. While many of the issues identified in that recommendation remain relevant today, the pace of globalization in the past two decades has created new challenges and dynamics since then. Not only have institutions promoting international cooperation become more robust, with relevant developments including the founding of the World Trade Organization and increasing integration amongst the member states of the European Union, but the volume of trade in goods, services, and information across borders has increased dramatically.

Given these developments, the Administrative Conference commissioned a research project to review international regulatory cooperation at United States government agencies today, assess how the 1991 recommendation has been implemented (or not), identify new challenges that have emerged in the past 20 years, and advise how the 1991 recommendation might be updated to guide agencies in improving international coordination today, to benefit regulatory goals and competitiveness. This research shows that, since the 1991
recommendation was adopted, the international coordination efforts of agencies have greatly expanded. Yet the need for international coordination has also greatly expanded due to increased trade in goods, services, and information. Incompatible regulatory requirements in different countries persist. Sometimes these regulations are different for non-substantive reasons – regulators share common goals and methods of regulation, but for historical or other reasons, regulations remain inconsistent. Sometimes regulations differ because regulators in different countries do not agree on important substantive issues, such as how to weigh scientific evidence or balance competing priorities. When differences are substantive, they can sometimes be ascribed to countries’ asserting legitimate national goals such as protecting health, safety, or the environment at the levels that they consider appropriate. Other substantive differences, however, disrupt trade and serve no legitimate objective, or otherwise operate as de facto protectionist measures. Moreover, even when standards are aligned, different national requirements for conformity assessment, such as testing, certification, inspection, or accreditation, frequently impose their own costs and delays.

The Administrative Conference finds that improved international regulatory cooperation is desirable because it helps United States agencies accomplish their statutory regulatory missions domestically. Indeed, in some areas like regulating the safety of food and drugs, a large proportion of which are imported to the United States, awareness and participation in foreign regulatory processes may be essential to ensure the safety of products reaching United States markets. International regulatory cooperation can also remove non-tariff barriers to trade and exports, promoting global commerce and United States competitiveness. Moreover, these benefits of international regulatory cooperation are not incompatible and can be pursued in unison.

Because of the global nature of the economy, the domestic regulatory mission of agencies is affected by what happens overseas. For example, imports of food and
pharmaceutical products to the United States have greatly increased over the past 20 years, so that the Food and Drug Administration’s (FDA) mission of ensuring food, drug, and device safety in the United States is necessarily intertwined with how these products are regulated in their countries of origin. The Consumer Product Safety Commission faces a similar challenge. Pollutants do not respect political boundaries, so the Environmental Protection Agency’s missions of ensuring clean air and clean water in the United States are reliant on environmental regulations in other countries. Financial institutions in the United States participate in the global banking system and are exposed to risks in economies all over the world, which requires financial regulators to coordinate globally in their missions of ensuring safety and soundness of United States institutions. And trade in data crosses national boundaries, requiring the Federal Trade Commission to cooperate with other global regulators in policing Internet fraud.

In addition to the impact on regulatory goals such as health, safety, environmental and consumer protection in the United States, inconsistent regulatory regimes can act as barriers to trade. For example, different food labeling requirements between the United States and Europe require producers who distribute food in both markets to produce the same goods in different packaging, depending on the market, which hinders economies of scale and adds cost and delay. Another example is that the United States and Europe have different approaches to regulating the length of tractor-trailers. Though the American design has better fuel economy, American manufacturers cannot export their trucks which comply with United States requirements into European markets without significant redesign, thereby creating an unnecessary barrier to trade.

Many agencies are effectively engaging in international cooperation through a variety of different methods, such as coordination in regulatory promulgation, mutual recognition of inspection and certification regimes, and coordination and information sharing in enforcement. Notably, there is evidence that better international cooperation can help agencies more
proficiently accomplish their regulatory missions with fewer resources by dividing work, where
appropriate, with foreign counterparts and mutually recognizing each others’ inspection
regimes and laboratory or test results. The FDA believes there is great potential for cost savings
and improved health and safety in mutual reliance on the data from clinical trials and
manufacturing quality inspection regimes in other countries. For example, the FDA recently
concluded a pilot project with European and Australian regulators to inspect manufacturing
plants in China and other countries that manufacture active pharmaceutical ingredients. The
agencies compared their lists of plants subject to inspection and the resources that each
country had available, and where two or more agencies were scheduled to visit the same plant,
the agencies agreed on one agency to inspect that plant or to do a joint inspection, and
reallocated resources so that they could cover more plants. Building on the success of that
pilot, the FDA is now pursuing a similar project with European regulators for site inspections of
clinical trials. These cooperative approaches, which show potential for cost savings without
diminishing regulatory effectiveness, might be expanded to other agency settings for further
cost-saving effects.

However, global regulatory cooperation can be difficult to accomplish. Some agencies
claim that they lack statutory authority to account for international effects when making
regulatory decisions. Several agency officials, as well as high-level leaders, indicated that
international regulatory cooperation was a low priority for certain agency leaders, as it is an
issue with little visibility when accomplished successfully. Some agencies indicated that legal
restrictions on information sharing can hinder international cooperation. Finally, coordination
among some agencies within the United States government is a challenge, and agencies
focused on trade and competitiveness are not always aware of the activities of federal
regulators.
Twenty years after the adoption of ACUS Recommendation 91-1, agencies increasingly recognize that international regulatory cooperation is a necessary component of their regulatory missions in today’s globally integrated economy. While progress has been made, the scope of the problem leaves more work to be done to eliminate systemic barriers to coordination. The following recommendation restates the parts of the 1991 recommendation that remain valid and relevant and also addresses new considerations, to include promotion of best practices in transparency, mutual reliance, information sharing, and coordination within the United States. The recommendation supersedes Recommendation 91-1.

RECOMMENDATION

1. Agencies should inform themselves of the existence of foreign authorities whose activities may relate to their missions. Agencies should consider strategies for regulatory cooperation with relevant foreign authorities when appropriate to further the agencies’ regulatory missions and, where consistent with advancing that mission, remove unjustified barriers to international trade.

2. Agencies should review their legal authorities to cooperate with foreign authorities under their authorizing statutes. Agencies could also consider the World Trade Organization Agreement on Technical Barriers to Trade and other relevant treaties adopted by the United States and Office of Management and Budget (OMB) guidance. Where legal authorities do not sufficiently permit appropriate international cooperation in regulation and enforcement that would benefit agency missions, agencies should recommend corrective

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1 Throughout this recommendation, the term “foreign authorities” includes a range of foreign and international counterparts, including but not limited to foreign government agencies, regional and international bodies, and, where appropriate, standard-setting organizations.
legislation to OMB and Congress. As a general matter, where in furtherance of their legal authority, agencies should evaluate the international implications of regulatory activities.

3. When agencies conclude that they have legal authority and the interest in cooperation from foreign authorities, and that cooperation would further their mission, they should consider various modes of cooperation with those authorities, including but not limited to:

   (a) establishment of common regulatory agendas;

   (b) exchange of information about present and proposed foreign regulation;

   (c) concerted efforts to reduce differences between the agency's rules and those adopted by foreign government regulators where those differences are not justified;

   (d) holding periodic bilateral or multilateral meetings to assess the effectiveness of past cooperative efforts and to chart future ones; and

   (e) mutual recognition of tests, inspections, clinical trials, and certifications of foreign agencies.

4. To deploy limited resources more effectively, agencies should identify foreign authorities that maintain standards and practices that are no less effective than United States equivalents and identify areas in which the tests, inspections, or certifications by agencies and such foreign agencies overlap. Where appropriate and practicable, agencies should consider:
(a) dividing responsibility for necessary tests, inspections, and certifications and mutually recognizing their results;

(b) creating joint technical or working groups to conduct joint research and development and to identify common solutions to regulatory problems (for example, through parallel notices of proposed rulemaking);

(c) establishing joint administrative teams to draft common procedures and enforcement policies; and

(d) documenting and publishing cost savings and regulatory benefits from such mutual arrangements.

5. To assess accurately whether foreign authorities maintain standards and practices that are no less effective than United States equivalents, agencies should develop and maintain relationships with foreign counterparts by providing training and technical assistance to foreign authorities and developing employee exchange programs, as resources permit. Agencies should also review whether foreign or international practices would be appropriate for adoption in the United States.

6. Agencies should engage in exchanges of information with foreign authorities to promote better decisionmaking. Types of information exchanges can range from formal agreements to share data to informal dialogues among agency staff. To the extent practicable, information exchange should be mutually beneficial and reciprocal. Prior to exchanging information, agencies must reach arrangements with foreign counterparts that will protect confidential information, trade secrets, or other sensitive information.
7. When engaging in regulatory dialogues with foreign authorities, agencies should seek input and participation from interested parties as appropriate, through either formal means such as Federal Register notices and requests for comments or informal means such as outreach to regulated industries, consumers, and other stakeholders. Agencies should, where it would further their statutory mandate and the public interest, consider petitions by private and public interest groups for proposed rulemakings that contemplate the reduction of differences between agency rules and the rules adopted by foreign authorities, where those differences are not justified. While international consultations of the sort described in this recommendation do not usually depart from an agency’s standard practices in compliance with applicable procedural statutes, an agency engaged in such consultations should describe those consultations in its notices of proposed rulemaking, rulemaking records, and statements of basis and purpose under the Administrative Procedure Act. Where the objective of aligning American and foreign agency rules has had a significant influence on the shape of the rule, that fact also should be clearly acknowledged.

8. Agencies should promote to foreign authorities the principles that undergird the United States administrative and regulatory process, including, as appropriate, transparency, openness and public participation, evidence-based and risk-based regulation, cost-benefit analysis, consensus-based standard setting, and impartiality. An agency engaging in international regulatory cooperation should also be alert to the possibility that foreign regulatory bodies may have different regulatory objectives, particularly where a government-owned or controlled enterprise is involved.

9. When engaging with foreign authorities, agencies should, as appropriate, share information with other government agencies with interests that may be affected by the engagement, including but not limited to OMB’s Office of Information and Regulatory Affairs
(OIRA); the Office of the United States Trade Representative (USTR); and the Departments of Commerce, State, and Defense.²

10. The Executive Office of the President should consider creating a high-level interagency working group of agency heads and other senior officials to provide government-wide leadership on, and to evaluate and promote, international regulatory cooperation.

² Agencies should note 22 C.F.R. § 181.4, requiring agencies to consult with OIRA before entering into international agreements that require significant regulatory action, and 19 U.S.C. § 2541, giving USTR responsibility for establishing mutual arrangements for standards-related activities.